

Dear Club

12 January 2023

Happy new year.

INTRODUCTION OFFER.

As an opening of the new season and to celebrate the new co-operation with Finnish Badminton association on the newly established Arctic Open Super 500 tournament we are happy to give you this offer.

AS-30

The club can with a deadline of 24. March order AS-30 at a price of € 26,50/dozen.

The order can be split in several deliveries ex:

- 1) 1 August
- 2) 1 October
- 3) 1 Dec.
- 4) ETC.

You can even commit to a 2 or 3-year quantity so that you specify the quantity and delivery dates for the first year and then only the quantity for the following years.

When and if you have sent your prebooking to us we will mail you an order confirmation for you to sign.

To avoid misunderstandings, we might be forced to adjust the price at the end of each season though with maximum 5% for each season.

Besides the very low price we have a number of second hand AS-30 (for your understanding some of the shuttles might be a bit slow) which we will give you free of charge based of the following.

- A) If you book 100 doz. You will get 8 doz. free of charge so to understand that we will invoice you for only 92 doz. and then add the 8 doz. In your shipment free of charge.

- B) If you book 300 doz. You will get 30 doz. free of charge so to understand that we will invoice you for only 270 doz. and then add the 30 doz. Split up on the deliveries in your shipment plan free of charge.
- C) If you book 500 doz. You will get 75 doz. free of charge so to understand that we will invoice you for only 425 doz. and then add the 75 doz. Split up on the deliveries in your shipment plan free of charge.

We have also a great number of other shuttles which could be of interest to you and one of our representatives will be more than happy to contact you for a closer introduction.

I will list 2 of them which no doubt will be of interest to you, but you are always welcome to contact our Club Coordinator in Scandinavia Peter or Jari who is our representative in Finland.

A) Peter Espersen pe@scansport.dk

B) Jari Saastamoinen js@scansport.dk

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|-------------------------------------|-------|
| 1) Aristo Liga (goose feather) | €19,- |
| 2) Yonex Aeroclub TR (Duck feather) | €16,- |

All prices are ex. Vat and freight.

We hope above can be of interest to you.

Best regards

Scansport A/S